

## FiOS/Cable MetComm Dedicated Fiber Comparison

| Commitment by Carrier:                       | FIOS Service:                         | MetComm.Net Dedicated Fiber:                 |
|--|---------------------------------------|--|
| <b>Service Level Agreement (SLA):</b>        | <b>NO</b>                             | <b>YES</b>                                   |
|  | No commitment to service quality      | Abuse free through SLA + MetComm's ComCierge |
| <b>Guaranteed Bandwidth:</b>                 | <b>NO</b>                             | <b>YES</b>                                   |
|  | Inconsistent bandwidth                | Bandwidth guaranteed to meet/exceed usage    |
| <b>FIOS Symmetrical Service:</b>             | <b>YES</b>                            | <b>YES</b>                                   |
|  | Symmetrical, shared & un-scalable     | Symmetrical, dedicated & fully scalable      |
| <b>Cable Modem Symmetrical Service:</b>      | <b>NO</b>                             | <b>YES</b>                                   |
|  | Asymmetrical, shared & un-scalable    | Symmetrical, dedicated & fully scalable      |
| <b>Bandwidth Oversubscription:</b>           | <b>YES</b>                            | <b>NO</b>                                    |
|  | Oversubscribed 20 - 30 times          | Bandwidth meeting your consumption pattern   |
| <b>Response time for repair:</b>             | <b>BEST EFFORT</b>                    | <b>4 HOURS OR LESS</b>                       |
|  | Usually mean no effort                | If location is accessible                    |
| <b>Downtime: Max. 4.5min./mo.:</b>           | <b>NO</b>                             | <b>YES</b>                                   |
|  | No commitment to uptime               | Uptime guarantee min. 99.9999%               |
| <b>Credit for downtime:</b>                  | <b>NO</b>                             | <b>YES</b>                                   |
|  | Pay but receive no service            | No pay for service not received              |
| <b>Contract Termination Option:</b>          | <b>NO</b>                             | <b>YES</b>                                   |
|  | Full pay for no service               | 3 documented downtimes to terminate          |
| <b>Availability and stability:</b>           | <b>NOT ALL THE TIME</b>               | <b>ALWAYS</b>                                |
|  | Best Effort                           | 0.999999                                     |
| <b>Constructions costs:</b>                  | <b>NOT LIKELY</b>                     | <b>MORE LIKELY</b>                           |
|  | Yes                                   | Yes  |
| <b>Funding for construction:</b>             | <b>YES</b>                            | <b>YES</b>                                   |
|  | For all clients                       | For all clients                              |
| <b>Amortizing Construction Costs:</b>        | <b>YES</b>                            | <b>YES</b>                                   |
|  | For all clients                       | For all clients                              |
| <b>Construction &amp; service discounts:</b> | <b>YES</b>                            | <b>YES</b>                                   |
|  | For schools only                      | For schools only                             |
| <b>Suitable for Online State Exams:</b>      | <b>NOT ALL THE TIME</b>               | <b>YES</b>                                   |
|  | State exams at risk of disruption     | State exams are at no risk for disruption    |
| <b>Point to Point Service:</b>               | <b>NO</b>                             | <b>YES</b>                                   |
|  | No campus to campus service           | Ideal for campus to campus service           |
| <b>Supports Voice over IP (VoIP):</b>        | <b>YES</b>                            | <b>YES</b>                                   |
|  | Inconsistent support                  | Always                                       |
| <b>Highly Scalable Throughput:</b>           | <b>NO</b>                             | <b>YES</b>                                   |
|  | Limited scalability                   | Full scalability                             |
| <b>Suitable for WAN connections:</b>         | <b>NO</b>                             | <b>YES</b>                                   |
|  | un-suitable for audiovisual broadcast | Suitable for audiovisual broadcast           |